

# Rylands

Brighton • Kew • Hawthorn

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1300 853 550 [www.rylands.com.au](http://www.rylands.com.au)



## Moving made easy

We all know moving is difficult. Sorting through and organising years of possessions is not only time consuming, but can also be very emotional and often quite overwhelming.

After helping her own father move from the family home into aged care, Pam Heath realised how challenging this transition can be. However, what could have been a traumatic experience ended up being a positive one, thanks to the support from the people involved in the move.

***“ Pam took away all the worry. She did everything – it was wonderful. We didn't have to think about anything. It couldn't have been better. ”***

Shirley and John Polack, arrived Rylands of Hawthorn in April

Her desire to help other people in this situation led her to give up her teaching career to set up Classic Moves, a relocation service for older people. With her first-hand experience, Pam can help with every aspect of moving – from packing and unpacking to preparing your house for sale.

For new residents, Rylands offers Pam's Standard Removals and Packing Service as complimentary. Then you can talk to Pam about her range of additional services, which includes unpacking, disposing of unwanted items, cleaning your home and dealing with any other issues that may arise.

***“ Pam was brilliant. We did nothing; we placed everything in her capable hands and followed all her recommendations. Everything went according to plan and right on time. ”***

Joan and Lindsay Tallent, arrived Rylands of Hawthorn in April

## Rylands provides synergy for Stockland

In July this year, Stockland, one of the top-five retirement village operators in Australia, acquired Rylands from the Buxton Group. Managing Director, Richard Buxton and Director, Samantha Buxton will continue to be involved in managing and expanding Rylands, which will retain its name and brand, in conjunction with Stockland.

Stockland's General Manager, Retirement Living, Michael Eggington, says that Stockland was interested in Rylands because it is a highly successful model and the residents are satisfied and happy. Consequently, he is confident that nothing will change at Rylands as a result of the acquisition. "The experience of residents living at Rylands should not change at all. In fact, it's our objective that change will only be driven by the needs of the residents. The spirit of why people chose to live here – the facilities, the simplicity of living, the wonderful staff, the right balance between service and privacy – is of high value to Stockland and we will ensure this continues and is built upon."

With about 4000 people living in their retirement villages across Victoria and another 450 in Queensland, Stockland are no strangers to the retirement sector. However, Rylands was attractive because it is made up of apartments rather than high-density units, "Rylands provides a synergy in our retirement business and gives us the opportunity to expand our presence in more niche-marketed and boutique-style apartments for retirees."